



Georgetown University
Health Policy Institute
CENTER FOR CHILDREN
AND FAMILIES



Medicaid/CHIP Managed Care Rules: Assuring Quality

Kelly Whitener

Tricia Brooks

David Machledt

September 8, 2016

Children in Managed Care

- CMS finalized sweeping changes to Medicaid and CHIP managed care regulations in May 2016
- Regulations set minimum standards; states have flexibility to do more
- Many opportunities for legal and health advocates to take action



Flag potential actions for legal and health advocates

Why are these rules so important?

11% of
children in
Medicaid/
CHIP are
enrolled in
FFS

22% of
children in
Medicaid/
CHIP are
enrolled in
PCCMs

66% of children in
Medicaid/CHIP are
enrolled in MCOs



Managed Care Project

- Series of six explainer briefs and webinars
 - ① Looking at the Rule through a Children's Lens (6/9)
 - ② Improving Consumer Information (6/23)
 - ③ Enhancing the Beneficiary Experience (7/19)
 - ④ Assuring Network Adequacy and Access to Services (8/5)
 - ⑤ Advancing Quality (9/8)
 - ⑥ Ensuring Accountability and Transparency (9/29)
- Fall meeting in D.C. with child health and legal advocates to strategize over implementation
- Thanks to Robert Wood Johnson Foundation
- Links to past reports and webinar slides:
<http://ccf.georgetown.edu/2016/06/22/medicaidchip-managed-care-series/>

Our Topic Today: Assuring Quality

- Health Information Systems and Encounter Data
- Managed Care Plan Quality Assessment and Performance Improvement Program (QAPI)
- Accreditation Status
- Managed Care Quality Rating System
- State Quality Strategy
- External Quality Review



Flag potential actions for legal and health advocates

Background – Why these Rules?

- Significant improvements in science of quality measurement and improvement
- Intended to advance quality assurance efforts by strengthening data and expanding external quality review
- Focused attention on LTSS
- Provides consumers with information to assess quality in choosing a plan
- Improves data transparency and timeliness
- Provides opportunity for stakeholder engagement



Applicability



- All MCO's, PIHPs, and PAHPs
- A limited set of provisions apply to PCCM entities with contracts that allow for shared savings, financial reward, or performance incentives
- State quality strategy does not encompass fee-for-service as initially proposed

Timeline



- Implementation timelines vary for different provisions from immediate to contract rating periods that start July 1, 2017 to 3 years from release of CMS guidance on the quality rating system (expected in 2018).
- Provisions that modify current rules are effective sooner than new provisions, such as the quality rating system

Health Information Systems



*Applies to, MCOs,
PIHPs, PAHPs*



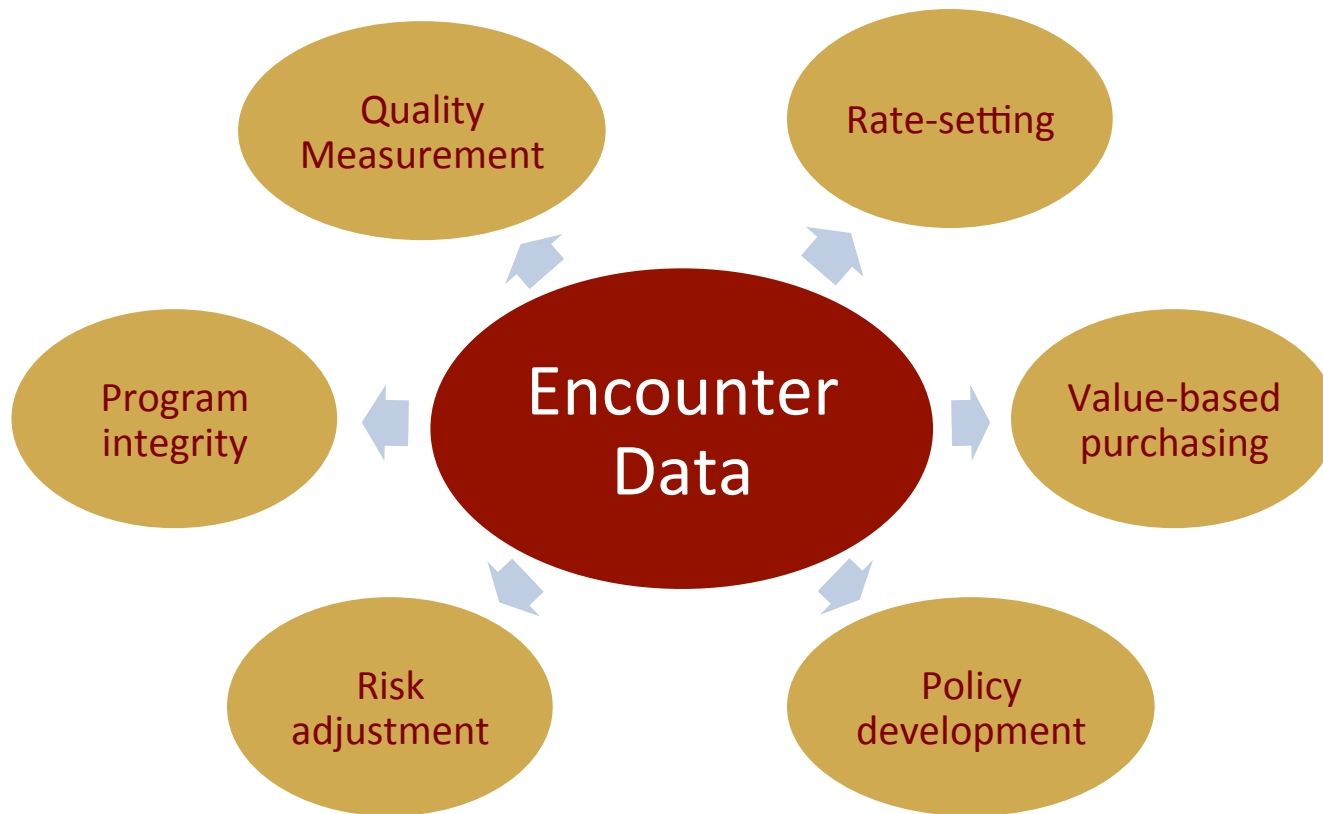
*Contract rating
periods \geq July 1, 2017*

- State contracts must require each plan to maintain a health information system
- System must collect, analyze, integrate and report special data
- Data must *minimally* include utilization, claims, grievances and appeals, and disenrollments for reasons other than loss of eligibility

Basic Elements of Health Information Systems

- ① Meet specific standards for claims processing
- ② Collect data on enrollee and provider characteristics as specified by the state
- ③ Collect encounter level data on services furnished to enrollees
- ④ Ensure that data received from providers is accurate and complete
- ⑤ Make all collected data available to the state and upon request to CMS

Encounter Level Data



Encounter Level Data



*Applies to, MCOs,
PIHPs, PAHPs*



*Contract rating
periods \geq July 1, 2018*

- CMS may specify the level of detail and frequency required in state contracts with plans
- States must review and validate the data and have protocols to ensure that it is accurate and complete
- Monthly submission to CMS is required

Encounter Level Data Financial Implications

- States may use an EQRO to validate encounter data but match varies:
 - 75% funding for MCOs only
 - 50% match for PIHPs and PAHPs
- If CMS assesses that a state's submission is not accurate and complete, it will notify the state
- CMS may withhold or disallow matching funds to enforce compliance

New or Updated Definitions

- Access, Quality, Health Care Services, Outcomes
- Articulates a broader view of health beyond clinical care and medical outcomes
- Defines services as those provided in any setting but not limited to medical care, behavioral health care, and LTSS
- Outcomes include patient health, functional status, satisfaction, or goal achievement

Quality Assessment & Performance Improvement Program (QAPI)



*Applies to, MCOs,
PIHPs, PAHPs and
certain PCCM entities*



*Contract rating
periods \geq July 1, 2017*

- Not the state quality strategy
- State contracts must require plans to establish an ongoing comprehensive QAPI

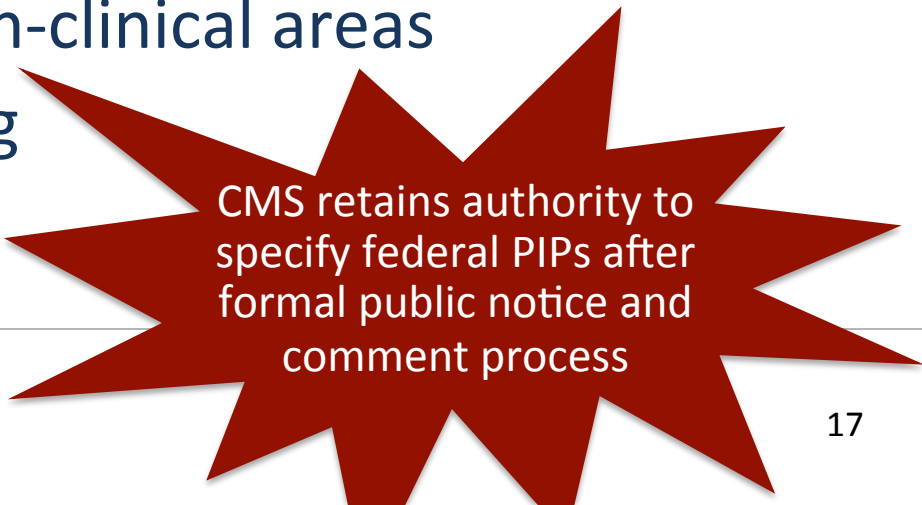
Basic Elements of QAPI

- Performance Improvement Projects (detail next slide)
- Collection and submission of performance data*
- Mechanisms to:
 - Detect both underutilization and overutilization*
 - Assess quality/appropriateness of care for individuals with special health care needs
 - Assess quality of care for individuals receiving LTSS and in home/community-based waivers

**** Only these provisions apply to PCCM entities with contracts that provide for shared savings, financial reward, or performance incentives.***

Performance Improvement Projects (PIPs)

- Use objective quality indicators
- Implement interventions to achieve improvement in access to services and quality of care
- Evaluate the effectiveness of interventions based on the quality indicators
- Include activities to increase/sustain improvements in health outcomes and enrollee satisfaction
- Focus on clinical and non-clinical areas
- At least annual reporting



CMS retains authority to specify federal PIPs after formal public notice and comment process

Performance Measures

- State must identify the standard performance measures to be reported annually
- CMS has authority to require specific measures
- MLTSS must address quality of life, rebalancing, and community integration

Options for Reporting

- Plan calculates and reports based on standard measures
- Plan submits data for state to calculate the measures
- Combination of these

QAPI Program Review

- State must review the impact and effectiveness of each plan's QAPI program at least annually
- Review must include the plan's performance on required measures, outcomes and trended results of PIPs, and community integration for LTSS
- States may require a plan to evaluate the impact and effectiveness of its own QAPI

Accreditation

Accreditation is a comprehensive evaluation process in which a plan's systems, processes and performance are examined by an independent accrediting entity (e.g. NCQA).

- Not required in final rule, although initially proposed
- States have flexibility to require accreditation



Encourage your state to require accreditation to ensure that managed care plans meet national standards

If a Plan Has Undergone the Accreditation Process



*Applies to, MCOs,
PIHPs, PAHPs*



*Contract rating
periods \geq July 1, 2018*

- Regardless of whether a state requires accreditation
 - The plan must disclose the status and authorize the accrediting entity to provide specific information to the state.
 - The state must post and update accreditation status annually, along with name of accrediting entity, program, and level.

Quality Rating System (QRS)

- CMS will develop a model MMC QRS focusing on:
 - clinical quality management;
 - member experience; and
 - plan efficiency, affordability and management
- Aligned with the Marketplace QRS but tailored for Medicaid enrollees
- Stakeholder consultation & public comment required
- States may adopt model MMC QRS or develop an alternative



Applies states to contracting with MCOs, PIHPs, PAHPs



No later than 3 years > CMS publishes guidance

State QRS Alternative

- Must yield substantially comparable information
- CMS approval before implementation or changes
- Obtain input from MCAC and provide opportunity for public comment
- Document issues raised and state's response



Federal level: Provide input to CMS on the development of the model MMC QRS, and the need for a robust and transparent public process and how to define “substantially comparable” for a state alternative.

State level: Encourage your state to involve a robust group of stakeholders in determining whether to adopt the model QRS, and in developing a state alternative if deemed best.

State Managed Care Quality Strategy

- A written quality strategy for assessing and improving the quality of managed care
- Provides comprehensive details about the state's MC programs and its oversight and quality assurance
- Must be reviewed and updated after significant changes (and no less than every 3 years)
- Review process includes public comments and feedback from CMS
 - State responsiveness to EQR recommendations
 - Evaluation of effectiveness of prior quality strategy

Minimal Elements of State Quality Strategy

- Strategy must reflect state's goals and objectives and how the state will:
 - Measure and improve quality
 - Define network adequacy
 - Arrange for independent EQR review
 - **Address health disparities**
 - Ensure quality through transitions
 - Identify individuals with special health care needs or who need LTSS
 - Impose sanctions on MCOs that violate federal law
 - Define significant change that requires that the strategy be updated
 - More (see page 7 of the brief)



Write comments to recommend performance measures, PIPs, EQR review activities, and better disparities tracking to be required in all state managed care contracts.

External Quality Review = A Key Tool

- A required activity for more than a decade
- Has not always lived up to potential; but now stronger
- Improve data transparency and timeliness
- Hold MC plans accountable to performance expectations
- Provide states with financial incentives to innovate quality activities

External Quality Review Protocols

- Methodology for conducting EQR laid out in detailed protocols for each activity
- Revisions will be necessary to current activities
- New protocols for new activities: validating network adequacy and assisting with the QRS



Federal level: Take advantage of the comment period to weigh in on the new protocols.

State level: Engage in opportunities to provide input to your state's quality strategy development as it determines its own EQR arrangements.

Qualifications of an EQR Organization

- Establishes competence, financial security, and independence of EQRO
- Special rules for a government entity
- New rule strengthens several elements relating to independence
 - the disallowance of allowing an EQRO to review a managed care entity it owns or controls has been extended to review of competitor managed care plans in the state.

State Contract Options for EQR

- States must contract with one or more EQROs to compile and review all collected data and prepare the annual technical report
- Contract must allow open, competitive procurement process
- EQROs may subcontract with entities that meet the independence requirements but EQRO remains accountable

EQR Activities

Mandatory Activities

- Validation of PIPs
- Validation of required performance measures
- Review of compliance with managed care and QAPI standards every 3 years
- **Validation of network adequacy every 12 months**



Encourage your state to adopt optional activities to ensure that quality review is comprehensive and conducted independently.

Optional Activities

- Validation of encounter data
- Administration or validation of consumer/provider surveys
- Calculation of additional performance measures
- Conduct additional PIPs
- Conduct special studies
- **Assist with QRS**

Direct Testing of Network Adequacy

Direct testing is centered on active evaluation of plan compliance, such as conducting a secret shopper survey as opposed to a desk review of a plan's policies and provider directories.

- Validating network adequacy is a significant change
- OIG found that three states (out of 33 surveyed) found 77% of all the network adequacy violations from 2008-2013. All three called providers directly.*



Urge CMS to develop guidance mandating robust and independent direct testing to validate network adequacy.

Non-Duplication

- Avoids unnecessary duplication of work
- Allows substitution of information from private accreditation (or Medicare Advantage)
- Newly allows substitute for validation of PIPs and performance measures if states provide a detailed description and rationale of substitutions in their quality strategy
- Explicitly does not allow substitution of the required validation of network adequacy

EQR Results

- EQR reports can provide valuable data about plan performance
 - including implementation of prior recommendations
- States must contract with an EQRO to produce the annual report
- States cannot substantively revise the content without evidence of error or omission
- Reports must be:
 - Filed by April 30 of each year
 - Posted on the state website
 - Provided in paper or alternative formats upon request

Federal Financial Participation (FMAP)

- Previously, an enhanced federal match of 75% was allowed for EQR activities conducted by EQROs
- The new rule reinterprets the law and only permits the enhanced match as it applies to EQR activities associated with MCOs
- Even if required, EQR activities associated with PIHPs, PAHPs, or PCCM entities will receive 50% match
- Could have chilling effect on state willingness to adopt more than the mandatory activities

Creative Ways to Use EQR Financial Incentives

- Test a new measure or a consumer survey
 - Ex. National Core Indicators – Adults and People with Disabilities
- Direct testing of encounter data
- Stratification of quality data to examine health disparities
- How do you interpret: “Conduct of studies on quality that focus on a particular aspect of clinical or nonclinical services at a point in time.”

Applicability to PCCM Entities

- Applies only to PCCM entities with contracts that provide for shared savings, financial reward, or performance incentives for outcomes
- Limited required QAPI for PCCM entities
 - Collect and report state-identified performance measures
 - Have mechanisms to detect both underutilization and overutilization
- Limited required EQR for PCCM entities
 - Validation of performance measures
 - Compliance review
 - Annual report produced by EQRO

CHIP Applicability

Quality Measurement and Improvement

- Health information systems
- Encounter data submission and validation
- QAPI
- State review of plan accreditation

External Quality Review

- EQR provisions generally apply across the board
- Non-duplication only applies to private accreditation; Medicare cannot substitute
- EQR is matched at CHIP rate

Additional Resources

- For a primer on the basics, background and status of quality measurement and improvement in Medicaid and CHIP, see [Measuring and Improving Health Care Quality for Children in Medicaid and CHIP: A Primer for Child Health Stakeholders](#).
- To access each of the briefs in this series, including recordings of webinars and presentations on each of the topics, see CCF's [Medicaid and CHIP Managed Care Series](#) webpage.
- For additional information on various other aspects of the new managed care regulations, see NHeLP's [Managed Care](#) webpage.
- For more information on Medicaid MC EQR, see NHeLP's [External Quality Review: An Overview](#).

For More Information

- Kelly Whitener
 - kdw29@georgetown.edu
- Tricia Brooks
 - pab62@georgetown.edu
- David Machledt
 - machledt@healthlaw.org